

# The Secret Sauce

## Four Principles That Hyperboost System Development

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When we finally discovered that rock-solid systems were the answer to reach our goals, we started spending tens of thousands of dollars for consulting, workshops, and software.

After that process, we learned a lot about what it takes to build and implement a system that actually works for your business. We want to pass those lessons along so hopefully you can do things a little more efficiently than we did!

Here are four principles that will hyperboost your system development efforts:

1. Vision
2. Network
3. Teams
4. Leadership

**LET'S DO THIS!**

## Evaluation Mindset

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**TIP:** As you complete the evaluation below, be honest with yourself and trust that while these four principles may not seem practical or immediately productive, once you dive in and discuss your level of commitment to them, you will quickly see that they are the very things that will generate real TRACTION.



## VISION

Having a very clear vision on what you want each individual system to accomplish will allow you to design a system that productively and intentionally pushes your business in the specific direction you want. Get clear on it, document it, and educate EVERYONE around you on it.

### RANK YOUR CLARITY OF VISION ON A SCALE FROM 1 - 5

1 2 3 4 5

## NETWORK

Have you heard the saying "your networth is measured by your network"? Well, in a lot of cases that is really true! The truth is, whatever you are trying to figure out - somebody has already done it. Evaluate how much you have networked on any particular system.

### RANK YOUR NETWORKING EFFORTS ON A SCALE FROM 1 - 5

1 2 3 4 5

## TEAMS

Your most valuable asset is the combination of the right people plugged into the right systems. You cannot mask a bad system with great people - and you cannot mask bad people with great systems. You need both! Evaluate your team's compatibility with your systems.

### RANK YOUR TEAM/SYSTEM COMBO ON A SCALE FROM 1 - 5

1 2 3 4 5

## LEADERSHIP

A great team and system needs to be upheld by a leader that understands the vision and has the leadership skills to uphold it. I am sure everyone that works for you is a great human, but do they understand the principles of leadership, teams, and high performance systems?

### RANK THE LEADERSHIP PRESENCE IN YOUR BUSINESS ON A SCALE FROM 1 - 5

1 2 3 4 5





- NOTES -

